

# JONATHAN EHRENFELD

TRADESMAN • PIONEER • ENTREPRENEUR • LEADER



## PROFESSIONAL STATEMENT

Jonathan Ehrenfeld is a **solutions-focused entrepreneur and senior executive**, with more than 20 years of success across the real estate, waste removal, environmental abatement, and construction industries. Leveraging his extensive experience in helping a wide variety of companies, he is well versed and experienced in leading organizations through challenging conditions to ultimately achieve success. His broad areas of expertise include leadership, operational management, financial restructuring, human capital development, growth and expansion, and business development.

A thoughtful and consummate business professional, Jonathan has matured in the midst of many organizations that he founded over the last two decades. Since starting his first company in 2004, Jonathan has been a steady and guiding force for his teams through periods of economic expansion and recession.

Long respected for his astute business acumen and integrity, Jonathan has focused on maximizing operating performance while assembling teams of experts across all segments of his companies. He places a tremendous emphasis on developing a positive environment for all team members – providing them necessary resources, challenging them to achieve greater things, and consistently celebrating their success.

Jonathan's reserved demeanor belies a confident, forward-thinking leader of multiple entities – collectively overseeing **more than 300 employees**. Applying quantitative data to the decision-making process, he finds innovative solutions to position his organizations for a brighter future.



## AWARDS & RECOGNITION



With an ever-present focus on creating maximum impact in all his endeavors, Jonathan has been recognized by many organizations over the years for his accomplishments and those of the companies he leads. Among those recognitions are:



### Maryland Multi-Housing Association – Making a Difference Award

This award is presented to property management companies, properties, and associate members that are actively involved in philanthropic and community outreach efforts.

### Smart CEO – Corporate Culture Award

The Corporate Culture Awards celebrate 50 companies in Greater Baltimore that have successfully championed a positive, productive, and performance-driven culture, and have worked with their employees to develop successful cultural practices.

### Ernst and Young – Entrepreneur of the Year

The program recognizes the endeavors of exceptional men and women who create products and services that keep our worldwide economy moving forward. Awards are given to entrepreneurs who have demonstrated excellence and extraordinary success in such areas as innovation, financial performance, risk, and personal commitment to their businesses and communities. Entrepreneur of the Year candidates include traditional entrepreneurs who are the founders/leaders of high-growth companies.

### Baltimore Business Journal – 40 Under 40

40 Under 40 is an annual BBJ publication and award ceremony that honors 40 professionals in Greater Baltimore under the age of 40. The honorees are leaders who are improving and innovating Greater Baltimore businesses, their companies, and the community.

### Baltimore Sun – Top Workplaces

The Baltimore Sun's annual award recognizing the region's Top Workplaces, based on surveys of their employees. Companies throughout the Baltimore region compete for the prestigious recognition, which include areas encompassing the city and Anne Arundel, Baltimore, Carroll, Harford, and Howard counties

## BLUE OCEAN

Blue Ocean – **Founder, President and CEO**

(2004- present)

Founded in 2004, Blue Ocean is a real estate investment and asset management company headquartered in Owings Mills, MD. Blue Ocean is active in multiple product types within the real estate sector including multifamily, industrial, hospitality, and self-storage. Today, the Blue Ocean portfolio is valued in excess of \$500MM with over 2,000 multifamily units and 3 million square feet of commercial space.



TRU Management – **Founder, President and CEO**

(2021- present)

At TRU Management, our team's mission is to transform apartments into homes for our residents by providing the best service possible. We bring the same dedication to our commercial tenants who choose to operate their business at a TRU workspace. TRU currently manages 16 properties including multi-family, office, hospitality, logistics and industrial.



The SPIRE Sports Complex + Academy – **Managing Member**

(2019- present)

The SPIRE Sports Complex + Academy is a 700,000 square foot "world-class" athletic event, training, educational, and multi-purpose facility. The mission is to provide students a "world home" to find and/or hone their passion(s) and personal growth while achieving exemplary academic and cultural growth in an experiential and collaborative environment that prepares them for higher education, the workplace, and life.



ACE Environmental Holdings, LLC. – **Managing Member**

(2018- present)

ACE provides a full range of environmental services ranging from 24-hour Spill Response and Tank Management to Environmental Services including Soil and Groundwater Remediation and Waste Transportation. Environmental Clean Up Company Baltimore, DC, and Mid-Atlantic Regions.



Northwest Refuse Service – **Founder, Managing Member**

(2007- present)

Located in Baltimore, Maryland, NWR has established itself as a local hauler to the Greater Baltimore/DC area servicing recurring municipal customers, as well as an experienced waste consulting firm. Servicing over 300,000 units nationwide, including hundreds of senior care facilities and Fortune 500 companies, NWR has earned a reputation for industry-leading waste management, reliability, and outstanding customer service.



Atlantic Mechanical, LLC. – **Managing Member**

(2013- present)

Acquired in 2013 by Jonathan Ehrenfeld, Atlantic Mechanical has steadily grown its client base and range of services over the years. The company has been proudly serving its clients in the greater Baltimore area for over 30 years. Atlantic specializes in commercial and residential plumbing for builders, contractors, homeowners, and multi-family property managers.



Innovative Environmental Technologies – **Partner**

(2020- present)

IET is committed to the development and implementation of a wide variety of in-situ and ex-situ remedial alternatives. Utilizing a fleet of specially designed equipment applying in-house and licensed patented technologies with 18 years of field experience, IET is able to offer clients and their customers a variety of the most effective remedial solutions.



Steinberg Sports & Entertainment – **Partner**

(2018- present)

Steinberg Sports & Entertainment is a full-service athlete management firm representing NFL players. They help all of their athletes to maximize their earnings potential and build concrete foundations for every piece of their career development. Their team of experts service each client in every aspect of his career – both on and off the field.

## COMMUNITY MEMBER



Baltimore Business Journal  
Leadership Trust



Joblink of Maryland  
(2017- present)



Maryland Multi-Housing Association  
(2018- present)